Page: Focus Group Information		
Please indicate the focus group you will be attending.		
	Response Percent	Response Count
Seattle – 4/5 (6:30 pm - 8:30 pm)	11.6%	11
Seattle – 4/6 (6:30 pm - 8:30 pm)	11.6%	11
Chicago – 4/8 (6:00 pm - 8:00 pm)	15.8%	15
Chicago – 4/8 (8:15 pm - 10:15 pm)	12.6%	12
Houston – 4/14 (6:00 pm - 8:00 pm)	14.7%	14
Houston – 4/14 (8:15 pm - 10:15 pm)	9.5%	9
Charlotte – 4/15 (6:00 pm - 8:00 pm)	12.6%	12
Charlotte – 4/15 (8:15 pm - 10:15 pm)	11.6%	11
	answered question	95
	skipped question	0
2. How often do you typically purchase a new vehicle?	_	
	Response Percent	Response Count
Every year	2.1%	2
Every 2 years	7.4%	7
Every 3 years	21.3%	20
Every 4 years	16.0%	15
Every 5 years	20.2%	19
Longer than every 5 years	33.0%	31
	answered question	94
	skipped question	1
Page: Vehicle Information		
3. When did you purchase your most recent new vehicle?		
	Response	Response

Last 3 months	23.7%	22
4 to 6 months	26.9%	25
More than 6 months	49.5%	46
	answered question	93
	skipped question	2

4. What is the type of I	new vehicle you	purchased most recently? (For example – Ford Explorer.)	
		Response Percent	Response Count
Show replies	Make	100.0%	90
Show replies	Model	98.9%	89
		answered question	90
		skipped question	5

5. According to the fuel economy label on the vehicle, how many city and highway miles does this vehicle get per gallon? If you do not remember, please put a zero in the 'Don't remember' box.

		Response Average	Response Total	Response Count	
Show replies	City	24.02	1,393	58	
Show replies	Highway	29.16	1,662	57	
Show replies	Don't remember	0.61	22	36	
		answe	red question	90	
		skipp	skipped question		

6. In a typical week, how many days	is your new vehicle driven?		
		Response Percent	Response Count
1		0.0%	0
2	0	1.1%	1
3		0.0%	0
4		3.3%	3
5		11.1%	10
6		20.0%	18
7		64.4%	58

answered question 90
skipped question 5

7. In a typical week, for what trip pur	poses do you use your new vehicle? (check	k all that apply)	
		Response Percent	Response Count
Travel to or from work		71.1%	64
Travel to or from school		15.6%	14
Errands/shopping		87.8%	79
Non-commute work-related travel		33.3%	30
Recreational or entertainment activities		83.3%	75
Visit family or friends		86.7%	78
Medical appointments		57.8%	52
Other		15.6%	14
		answered question	90
		skipped question	5

Page: Vehicle Information

8. Are you the principal driver of this vehicle?		
	Response Percent	Response Count
No	13.3%	12
Yes	86.7%	78
	answered question	90
	skipped question	5

Page: Vehicle Information

19	21.1%	15,001-20,000 miles
4	4.4%	More than 20,000 miles
90	answered question	
5	skipped question	

Page: Process of Selecting Vehicle

10. Thinking about the vehicle you purchased new most recently, briefly describe the method that you used to decide which vehicle to buy? (If a person in addition to yourself [such as a spouse, partner, family member, friend, etc.] was involved in the decision, please describe their involvement.)

	Response Count
Show replies	90
answered question	90
skipped question	5

Page: Process of Selecting Vehicle

11. Thinking about this vehicle, please rate each of the following factors in regard to how important they were in your decision to buy this vehicle. (Please use a scale of 1 to 10, with 1 being 'not important at all' and 10 being 'very important'.)

	1 - not important at all	2	3	4	5	6	7	8	9	10 - very important	Rating Average	Response Count
Safety	1.1% (1)	0.0%	0.0%	0.0%	3.4% (3)	1.1% (1)	6.8% (6)	14.8% (13)	18.2% (16)	54.5% (48)	9.00	88
Gas mileage / Fuel economy	1.1% (1)	0.0%	2.3% (2)	2.3% (2)	6.8% (6)	1.1% (1)	11.4% (10)	15.9% (14)	14.8% (13)	44.3% (39)	8.41	88
Price / Affordability	1.1% (1)	1.1% (1)	1.1% (1)	1.1% (1)	2.2%	2.2% (2)	5.6% (5)	10.1% (9)	25.8% (23)	49.4% (44)	8.83	89
Performance / Handling / Power	1.1% (1)	0.0%	1.1% (1)	0.0%	3.4% (3)	4.5% (4)	10.1% (9)	27.0% (24)	16.9% (15)	36.0% (32)	8.46	89
Comfortable to drive	0.0% (0)	0.0%	0.0%	0.0%	2.2%	1.1% (1)	3.4% (3)	19.1% (17)	22.5% (20)	51.7% (46)	9.13	89
Emissions	10.3% (9)	3.4% (3)	6.9% (6)	6.9% (6)	12.6% (11)	13.8% (12)	9.2% (8)	16.1% (14)	8.0% (7)	12.6% (11)	6.03	87
Size / Interior volume	2.2% (2)	1.1% (1)	1.1% (1)	0.0%	3.4% (3)	7.9% (7)	11.2% (10)	30.3% (27)	16.9% (15)	25.8% (23)	8.03	89
Seating capacity	2.3% (2)	2.3%	2.3%	2.3%	12.5% (11)	8.0% (7)	10.2% (9)	27.3% (24)	8.0% (7)	25.0% (22)	7.44	88
Towing capacity	49.4% (44)	9.0%	9.0%	4.5% (4)	3.4% (3)	5.6% (5)	5.6% (5)	3.4% (3)	3.4% (3)	6.7% (6)	3.27	89
Interior and exterior appearance	1.1% (1)	1.1% (1)	1.1% (1)	0.0%	1.1% (1)	4.5% (4)	8.0% (7)	22.7% (20)	22.7% (20)	37.5% (33)	8.57	88

Reliability/repair costs	1.1% (1)	1.1%	1.1%	0.0%	2.3%	1.1%	10.2%	14.8%	23.9%	44.3%	8.73	88
		(1)	(1)	(0)	(2)	(1)	(9)	(13)	(21)	(39)		
Brand name	3.4% (3)	2.3%	3.4%	3.4%	11.4%	3.4%	10.2%	17.0%	14.8%	30.7%	7.57	88
		(2)	(3)	(3)	(10)	(3)	(9)	(15)	(13)	(27)		
Warranty	2.2% (2)	1.1% (1)	2.2% (2)	1.1% (1)	5.6% (5)	7.9% (7)	12.4% (11)	9.0% (8)	19.1% (17)	39.3% (35)	8.15	89
Alternative fuels	29.9%	9.2%	9.2%	5.7%	16.1%	4.6%	4.6%	6.9%	1.1%	12.6%	4.31	87
	(26)	(8)	(8)	(5)	(14)	(4)	(4)	(6)	(1)	(11)		
Other (specify below)	48.5%	3.0%	0.0%	0.0%	9.1%	3.0%	3.0%	0.0%	0.0%	33.3%	4.73	33
	(16)	(1)	(0)	(0)	(3)	(1)	(1)	(0)	(0)	(11)		
						Sł	now replies	s If you c	hose 'othe	r' above, plea	se specify	9
										answered	question	90
skipped question										5		

Page: Process of Selecting Vehicle			
12. How long before your purchase	did you start researching vehicle information?		
		ponse rcent	Response Count
Less than 1 week before		5.6%	5
1 week before		2.2%	2
2-3 weeks before		6.7%	6
1 month before		23.6%	21
2-3 months before		34.8%	31
4-6 months before		11.2%	10
7-9 months before		2.2%	2
10-12 months before		7.9%	7
More than a year before		4.5%	4
Did not research vehicle information	П	1.1%	1
	answered	question	89
	skipped	question	6

Page: Process of Selecting Vehicle		
13. Did you have a specific type of vehicle in mind when you first started looking for a ne	w vehicle?	
	Doenoneo	Doenoneo

	Percent	Count
No	12.5%	11
Yes	87.5%	77
Don't know	0.0%	0
	answered question	88
	skipped question	7

Page: Process of Selecting Vehicle	
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14. Which types of vehicles did you seriously consider when you first started looking for a new vehicle? (Check all that apply.)			
		Response Percent	Response Count
Sports car		10.1%	9
Subcompact car		2.2%	2
Compact car		27.0%	24
Midsize car		36.0%	32
Large car		11.2%	10
Station wagon		2.2%	2
Sport utility vehicle (SUV)		49.4%	44
Crossover		28.1%	25
Pickup truck		6.7%	6
Minivan		3.4%	3
Full-size van		2.2%	2
Other		3.4%	3
		answered question	89
		skipped question	6

15. Was this the same type of vehicle you ended up purchasing?				
			Response Percent	Response Count
	No		10.1%	9
	Yes		89.9%	80
			answered question	89

skipped question

16. If no, why not?	
	Response Count
Show replies	11
answered question	n 11
skipped question	n 84

Page: Process of Selecting Vehicle

17. How many vehicles did you compare before making your decision?				
		Response Percent	Response Count	
Just considered 1 make and model		10.1%	9	
2		29.2%	26	
3		33.7%	30	
4		14.6%	13	
5 or more		12.4%	11	
		answered question	89	
		skipped question	6	

Page: Process of Selecting Vehicle

18. Please list the vehicles you did consider before making your final purchase decision? (For example - Honda Accord.)				
			Response Percent	Response Count
Show replies	1.		100.0%	80
Show replies	2.		91.3%	73
Show replies	3.		60.0%	48
Show replies	4.		31.3%	25
Show replies	5.		16.3%	13
		answ	vered question	80
		ski	pped question	15

Page: Process of Selecting Vehicle	

19. What or who did you rely on the most when deciding which vehicle to purchase?	
	Response Count
Show replies	87
answered question	87
skipped question	8

Page: Role of Fuel Economy in Vehicle Purchase

20. On a scale of 1 to 10, where 1 is 'not important at all' and 10 is 'very important', how important a consideration was fuel economy when choosing your new vehicle?

	1 = Not important at all	2	3	4	5	6	7	8	9	10 = Very important	Rating Average	Response Count
Level of importance	2.3% (2)	0.0%	2.3% (2)	2.3% (2)	9.2% (8)	3.4% (3)	16.1% (14)	19.5% (17)	13.8% (12)	31.0% (27)	7.89	87
										answered	87	
	skipped question							8				

Page: Role of Fuel Economy in Vehicle Purchase

21. Before buying your most recent new vehicle, did you search for information about fuel economy/fuel consumption?

	Response Percent	Response Count
No	32.6%	29
Yes	65.2%	58
Don't know	2.2%	2
	answered question	89
	skipped question	6

Page: Role of Fuel Economy in Vehicle Purchase

Fuel economy label on vehicles

22. Where did you search for information on fuel economy/fuel consumption? (please check all that apply)

Response	Response			
Percent	Count			
62.1%	36			

Manufacturers' Web sites	69.0%	4
Government Web sites (e.g. fueleconomy.gov, EPA Green Vehicle Guide)	15.5%	
Edmunds.com	29.3%	1
Auto dealers	36.2%	2
Newspapers	3.4%	
Consumer Reports	41.4%	2
Auto magazine (e.g. Car & Driver, Road & Track, Motor Trend)	15.5%	
Television ads	15.5%	
Radio ads	3.4%	
Asked others who have similar vehicle	25.9%	
Environmental organization	1.7%	
Other (please specify below)	3.4%	
	answered question	!
	skipped question	;

23. If you searched other places for this information, please specify where.

Response Count

Show replies 4

answered question 4

skipped question 91

Page: Role of Fuel Economy in Vehicle Purchase

24. Who do you consider a trusted source of fuel economy information?

Response
Count

Show replies 82

answered question 82

skipped question 13

Page: Role of Fuel Economy in Vehicle Purchase

	Response Percent	Response Count
No	30.6%	26
Yes	69.4%	59
	answered question	85
	skipped question	10
6. If yes, why?		
		Response Count
	Show replies	58
	answered question	58
	skipped question	37
7. If no subscript?		
7. If no, why not?		Response
		Count
	Show replies	26
	answered question	26
	skipped question	69
age: Use of Fuel Economy Label		
age. Use of Fuel Economy Laber		
8. Do you remember seeing the fue ehicle ?	economy label on vehicle windows when shopping for your most r	ecent new
	Response Percent	Response Count
No	11.2%	10
Yes	83.1%	74
Don't know	5.6%	
	answered question	89
	skipped question	(

		Response Percent	Response Count
No		3.5%	3
Yes		94.2%	81
Don't know		2.3%	2
	ŧ	answered question	86
		skipped question	9

30. On a scale of 1 to 10, where 1 is 'not important at all' and 10 is 'very important', how important was the fuel economy label in helping you to choose the make and model of your most recent new vehicle? 1 = Not 10 = Very Rating Response important 3 important Average Count at all 2.3% 5.7% 4.6% 9.2% 6.9% 8.0% 24.1% 9.2% 25.3% Level of importance 4.6% (4) 7.17 87 (2) (5) (8) (6) (21) (8) (22)(4) (7) answered question 87 skipped question 8

Page: Use of Fuel Economy Label

31. Thinking about the information shown on the label, please rate each piece of information in regard to how helpful it was to you in choosing your vehicle. (Please use a scale of 1 to 10, with 1 being 'not helpful at all' and 10 being 'very helpful'.)

	1 - not helpful at all	2	3	4	5	6	7	8	9	10 - very helpful	Rating Average	Response Count
Estimated annual fuel cost	11.6% (10)	3.5% (3)	9.3% (8)	4.7% (4)	11.6% (10)	7.0% (6)	12.8% (11)	14.0% (12)	5.8% (5)	19.8% (17)	6.16	86
City mpg	3.5% (3)	0.0%	1.2% (1)	0.0%	11.6% (10)	0.0%	17.4% (15)	18.6% (16)	10.5% (9)	37.2% (32)	8.02	86
Highway mpg	3.6% (3)	0.0%	2.4% (2)	0.0%	10.7% (9)	3.6% (3)	10.7% (9)	21.4% (18)	13.1% (11)	34.5% (29)	7.95	84
Combined fuel economy comparison to other vehicles in the vehicle class	9.3% (8)	4.7% (4)	3.5% (3)	4.7% (4)	9.3% (8)	7.0% (6)	12.8% (11)	16.3% (14)	14.0% (12)	18.6% (16)	6.67	86
Expected range for most drivers in regard to city mpg	11.8% (10)	4.7% (4)	1.2% (1)	4.7% (4)	10.6% (9)	8.2% (7)	10.6% (9)	14.1% (12)	7.1% (6)	27.1% (23)	6.67	85
Expected range for most drivers in regard to highway mpg	10.8% (9)	3.6%	3.6% (3)	1.2% (1)	9.6% (8)	4.8% (4)	16.9% (14)	18.1% (15)	10.8%	20.5% (17)	6.76	83
Statement 'Your actual mileage will vary depending on how you drive and maintain your vehicle'	17.4% (15)	7.0% (6)	11.6% (10)	0.0%	16.3% (14)	7.0% (6)	10.5% (9)	11.6% (10)	4.7% (4)	14.0% (12)	5.37	86

86	4.58	9.3% (8)	7.0% (6)	9.3% (8)	7.0% (6)	10.5% (9)	9.3% (8)	2.3% (2)	2.3% (2)	10.5% (9)	32.6% (28)	Reference to the 'Free Fuel Economy Guide at dealers or www.fueleconomy.gov'
86	ed question	answere										
9	ed question	skippe										

Page: Use of Fuel Economy Label		

32. Is there anything on the fuel economy label that is hard to understand or that could be improved?							
		Response Percent	Response Count				
No		87.4%	76				
Yes		12.6%	11				
		answered question	87				
		skipped question	8				

Page: Use of Fuel Economy Label

33. What is hard to understand or what could be improved?

Response Count

Show replies 12

answered question 12

skipped question 83

Page: Motivators and Barriers to Purchasing Alternative Fuel Vehicles

34. What are the top three things that would motivate you to seriously consider buying an alternative fuel vehicle? Response Response Percent Count Show replies 100.0% 81 Show replies 97.5% 79 Show replies 92.6% 75 answered question 81 skipped question 14

35. What are the top *three* concerns that might prevent you from <u>seriously considering buying</u> an alternative fuel vehicle?

			esponse Percent	Response Count
Show replies	#1		100.0%	81
Show replies	#2		96.3%	78
Show replies	#3		91.4%	74
		answere	d question	81
		skippe	d question	14

		bed above, what could be changed or what would you need to kn u would <u>seriously consider buying</u> such a vehicle?	ow to
		Response Percent	Response Count
Show replies	#1	100.0%	74
Show replies	#2	93.2%	69
Show replies	#3	85.1%	63
		answered question	74
		skipped question	21

Page: Environmental Issues	

	1 - not a concern at all	2	3	4	5	6	7	8	9	10 - serious concern	Respons Count
Carbon Dioxide (CO2)	6.1% (5)	3.7% (3)	2.4% (2)	4.9% (4)	13.4% (11)	6.1% (5)	15.9% (13)	18.3% (15)	11.0% (9)	18.3% (15)	8
Climate change/global warming	13.4% (11)	1.2% (1)	3.7% (3)	2.4% (2)	9.8% (8)	8.5% (7)	4.9% (4)	20.7% (17)	14.6% (12)	20.7% (17)	8
Greenhouse gases	6.3% (5)	5.0% (4)	6.3% (5)	5.0% (4)	7.5% (6)	8.8% (7)	10.0% (8)	18.8% (15)	11.3% (9)	21.3% (17)	8
Smog	0.0% (0)	0.0%	2.4%	6.1% (5)	6.1% (5)	7.3% (6)	15.9% (13)	20.7% (17)	11.0% (9)	30.5% (25)	8
Toxic exhaust emissions	0.0% (0)	1.2% (1)	1.2% (1)	6.2% (5)	12.3% (10)	7.4% (6)	9.9% (8)	18.5% (15)	11.1% (9)	32.1% (26)	8
Drilling for oil	8.5% (7)	3.7% (3)	4.9% (4)	9.8% (8)	11.0% (9)	4.9% (4)	15.9% (13)	17.1% (14)	9.8% (8)	14.6% (12)	8
Burning coal for electricity	6.1% (5)	3.7% (3)	6.1% (5)	4.9% (4)	12.2% (10)	4.9% (4)	12.2% (10)	18.3% (15)	12.2% (10)	19.5% (16)	8

skipped question 13

Page: Demographics	

38. How many working vehicles does	s your household have?	
	Response Percent	Response Count
1	21.7%	18
2	44.6%	37
3	20.5%	17
4	10.8%	9
5 or more	□ 2.4%	2
	answered question	83
	skipped question	12

39. How many licensed drivers in you	ir household?	
	Response Percent	Response Count
1	20.7%	17
2	53.7%	44
3	19.5%	16
4	6.1%	5
5 or more	0.0%	0
	answered question	82
	skipped question	13

40. What is your gender?		
	Response Percent	Response Count
Male	45.7%	37
Female	54.3%	44
	answered question	81
	skipped question	14

41. Which of the following ranges includes your age?		
	Doenoneo	Doenoneo

	nesponse Percent	Count
20-24	6.0%	5
25-34	22.9%	19
35-44	20.5%	17
45-54	31.3%	26
55-64	12.0%	10
65 or over	7.2%	6
	answered question	83
	skipped question	12

Page: Demographics	
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42. What is the highest level of educ	ation you have completed?	
	Response Percent	Response Count
Less than high school	0.0%	0
High school diploma or GED	7.4%	6
Some college / AA degree / Technical school degree	32.1%	26
College graduate (Bachelor's degree or equivalent)	44.4%	36
Postgraduate degree (Masters, Doctorate, Law, Medical)	16.0%	13
	answered question	81
	skipped question	14

43. Which of the following categories includes your household's total 2009 income (before taxes)?			
	Response Percent	Response Count	
Less than \$15,000	0.0%	0	
\$15,000 to less than \$25,000	□ 3.7%	3	
\$25,000 to less than \$50,000	13.4%	11	
\$50,000 to less than \$75,000	20.7%	17	
\$75,000 to less than \$100,000	26.8%	22	
\$100,000 to less than \$125,000	18.3%	15	
\$125,000 to less than \$150,000	6.1%	5	
\$150,000 or more	11.0%	9	

82	answered question	Î
13	skipped question	